

PRICE OFFER FOR FROZEN CHICKEN PAWS

Date: October 14TH, 2026

Ref N° R1014/2026/247

To: End Buyer

Dear Sir/Ma'm,

We are submitting this offer on behalf of the end seller, on whose behalf we act as mandate holder. Should our offer be accepted, we would ask you to draw up an **ICPO (Irrevocable Corporate Purchase Order) and KYC or CIS documentation (Colored Copy of Passport, Company Registration Certificate) duly signed and stamped** on behalf of **MAMON LTD.** and send it to us.

With Best Regards,

CETIN COTUK / CEO



Commodity:	Frozen Chicken Paws (PAW) – Grade A / Export Quality
Origin:	Brazil
Brand:	BRF Alimentos / BRF S.A.
Quantity:	+150 HC reefer containers on monthly basis (min trial is 10 HC reefer containers)
Delivery time:	10 to 21 calendar days following the receipt, verification, and formal written acceptance of the operable MT700 (DLC) by the Seller's nominated/advising bank. (Estimated production lead time: 10 to 21 calendar days following receipt and confirmation of the operative financial instrument and final production instructions, subject to product availability, production capacity, supplier allocation, packaging approval and shipping schedule. Any vessel booking and shipment date shall be subject to carrier availability and port conditions.)
Shipments:	40" HC reefer containers
Port of discharge:	CIF Major China ports nominated by Buyer and accepted by Seller (ICC Incoterm 2020)
Price:	3350-USD/MT CIF
Payment terms:	100% Irrevocable, Transferable, Confirmed MT700 Deferred DLC (Usance DLC) with 3 Months (90 Days) Maturity from B/L date
PBG:	2% (PBG is not issued for trial purchases)
Duration:	Trial + Annual Contract
Packing:	It is as indicated below
Insurance:	110% to be covered by the seller
Documentation:	• Commercial Invoice • Packing List • Clean on-board Bill of Lading • Certificate of Origin • Official Health / Sanitary Certificate • Cargo Insurance Certificate • Export Declaration / customs documentation • Certificate of Weight and Quality by SGS • Halal Certificate, where required • Non-Dioxin Certificate, where required • Non-Wood Packing Certificate, where required • China / GACC-related establishment and product documentation, where applicable • Any other document expressly agreed in the final SPA and DLC

SIF number	The Seller's current supplier documentation identifies the following SIF establishments as potential production sources: • SIF 18 • SIF 87 • SIF 103 • SIF 1001 • SIF 2014 The final production establishment shall be determined according to product specification, availability and the agreed shipment schedule. Prior to shipment, the applicable production establishment and its eligibility for export to China shall be confirmed against the then-current competent-authority / GACC requirements and the final shipping documentation.
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PRODUCTS	SPECIFICATIONS	PACKING	PRODUCT IMAGE
FROZEN CHICKEN PAWS (PAW)	- 35 Grams and above. - No yellow skin. - Washed & cleaned. - No bad smell. - No blood / no bruise. - No black spots. - Moisture less than 3%.	Average Weight of Paws : 35 -60 grams/piece Average Length of Paws : 10 - 14 cm /piece	

PACKING SPECIFICATIONS:

Standard packaging: 10 kg carton. Individual pieces may be packed in separate polyethylene bags depending on product specification.

Transportation: For the first shipment, 40-foot reefer containers will be used; an indicative loading capacity of approximately 27 metric tons per container (+/-1%) will be used as a basis. The final container loading capacity will be subject to the approved packing pattern, carrier restrictions, and applicable port/shipping requirements. The products will be loaded into the container without pallets.

TRANSACTION PROCEDURE

1. **PO:** The Seller Mandate issues the Price Offer.
2. **ICPO & KYC:** The Buyer submits the ICPO accompanied by complete KYC documentation.
3. **SPA Execution:** The Seller issues the Draft SPA for negotiation and final execution. Upon request, the Seller shall facilitate a plant visit.
4. **Draft DLC:** The Seller forwards the bank-prepared Draft DLC to the Buyer for Buyer's bank review.
5. **Proforma Invoice:** The Seller issues the proforma; the Buyer signs and submits copies to the Seller and its issuing bank.
6. **DLC & PBG Issuance (MT700):** The Buyer's bank issues the Deferred DLC:
 - **Trial Shipment:** No PBG required
 - **Main Contract (monthly shipments):** Issued as Non-Operative DLC, becoming operative upon receipt of the Seller's 2% PBG.
 - **Renewal/Release:** 45-day prior written notice required for renewal or termination; PBG is released upon full contract execution.
7. **Banking Fees:** Pre-acceptance fees of DLC are borne by the Buyer; post-acceptance handling fees are borne by the Seller.
8. **Loading & Inspection:** The Seller initiates loading per schedule. The Buyer may appoint an inspector at its own expense without delaying shipment.
9. **Shipping Documents & Payment:** Original shipping documents (Commercial Invoice, SGS Report, etc.) are dispatched via DHL through banking channels, initiating the 3-month deferred payment period.
10. **Regular Shipments:** Deliveries continue for the full contract duration specified in the SPA.